

THE LIST WEB DESIGNERS

Ranked by 2006 gross revenue

Rank (Prior rank)	Company name Address Web site	Year est. in Hawaii	Phone Fax	2006 gross revenue % of business in Web design	Hourly charges No. of clients	Some services	Top local officer Title
1 (1)	DataHouse Consulting Inc. 1585 Kapiolani Blvd., Suite 1800, Honolulu, HI 96814 www.datahouse.com	1975	(808) 942-8108 (808) 948-9595	\$17,000,000 50%	\$110 - \$200 50	Creative design, information architecture, Web application design and development, systems integration	Clyde Shiigi President & CEO
2 (2)	Aloha Direct Interactive 1136 Bishop St., Penthouse, Honolulu, HI 96813 www.alohadirect.com	1995	(808) 528-3333 (808) 528-2252	\$8,367,089 100%	\$35 - \$90 DND	Search engine optimization; marketing, creative and technical teams provide a holistic approach to creating Web sites	Paul Klink Chairman Emeritus
3 (4)	Firefly 999 Bishop St., 21st Floor, Honolulu, HI 96813 www.fireflyhawaii.com	1999	(808) 545-2122 (808) 535-1655	\$3,484,380 50%	\$50 - \$225 14	Web site development, online marketing, online media, application development, database management	Patrick Spargur Director of Interactive
4 (3)	Team Vision 841 Bishop St., Suite 300, Honolulu, HI 96813 www.teamvision.com	1997	(808) 536-0416 (808) 536-1381	\$3,481,739 40%	\$65 - \$150 30	Web design, search engine optimization, paid-inclusion and pay-per-click, surveys, customer management systems, e-news	Craig Carapello President & Owner
5 (5)	LavaWorks - A division of LavaNet Inc. 733 Bishop St., Suite 1170, Honolulu, HI 96813 lavaworks.lava.net	1994	(808) 545-5282 (808) 545-5282	\$2,850,241 30%	\$60 - \$150 3,950	Web design, art direction, e-commerce setup, collocation services, network consulting, managed servers, graphics	Pali Tuan Kaaihue President & Owner
6 (7)	StarrTech Interactive 1001 Bishop St., ASB Suite 1900, Honolulu, HI 96813 www.starrtech.com	1995	(808) 544-3099 (808) 523-7443	\$1,870,451 90%	\$85 - \$175 49	Web site design, custom programming, Flash, content management systems, user interface consulting, survey tools	Mary Fastenau President
7 (6)	PCF Virtual 4224 Waialae Ave., Suite 405, Honolulu, HI 96816 www.pcfvirtual.com	1996	(808) 737-4676 (808) 737-0544	\$1,418,763 15%	DND DND	Internet marketing solutions, content managing systems, e-commerce, e-newsletters, database management	Jon Cheng & Ginger Peterson Partners
8 (10)	Digital Mediums 737 Bishop St., Suite 2090, Honolulu, HI 96813 www.digitalmediums.com	2000	(808) 943-9992 (808) 943-9998	\$1,100,000 95%	\$90 - \$150 200	Custom graphic and Flash design, interactive multimedia applications, content management systems	Lubuw Falanruw President & CEO
9 (NR)	Empowered Internet Solutions 711 Kapiolani Blvd., Suite 950, Honolulu, HI 96813 empoweredinternet.com	2005	(808) 593-0073 (808) 593-2360	\$763,000 100%	\$50 - \$100 410	ZeppOS Web site management software hosting, Web graphic and multimedia design, total site management	Patrick Ahler President
10 (9)	Glick Design 173 Hooehana St., Kahului, HI 96732 www.glickdesign.com	1980	(808) 871-8000 (808) 871-8443	\$718,403 20%	\$80 - \$100 20	Web design, identity and branding, illustration, Flash, video streaming, videography, photography	Robert Glick President
11 (12)	Hafner Creative Communications 68-3743 Ua Noe Place, Waikoloa, HI 96738 www.hafnercreative.com	1985	(808) 883-9573 (808) 883-8076	\$701,535 14%	\$35 - \$150 43	Identity development, advertising, interactive media, Web design, broadcast TV and radio, print collateral	Cristine Hafner President
12 (11)	Wasabi Marketing Elements P.O. Box 356, Hanalei, HI 96714 wasabihawaii.com	2002	(808) 826-0026 (808) 826-0031	\$670,000 70%	\$50 - \$125 30	Consumer marketing, branding, search engine marketing, programming, print services	Winston Welborn President
13 (13)	IntrapriseTechKnowlogies 3615 Harding Ave., Suite 309, Honolulu, HI 96816 www.intraprisetechknowlogies.com	2001	(808) 735-8324 (808) 735-8325	\$470,000 10%	\$20 - \$200 5	Integration from Web site to back-end database or general ledger/transactional systems	Donny Shimamoto Managing Director
14	Visual Internet Solutions Inc. 2270 Kalakaua Ave., Suite 712, Honolulu, HI 96815		(808) 922-8827	\$259,421	\$100 and up	Web site development,	Hide Kuratani

(3)	www.teamvision.com	1997	(808) 536-1381	40%	30	customer management systems, e-news	President & Owner
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14 (15)	Visual Internet Solutions Inc. 2270 Kalakaua Ave., Suite 712, Honolulu, HI 96815 www.alohaoutlet.com	2004	(808) 922-8827 (808) 922-8837	\$259,421 10%	\$100 and up 18	Web site development, e-commerce	Hide Kuratani President
15 (14)	Bare Feet Studios P.O. Box 596, Kailua, HI 96734 www.barefeetstudios.com	2004	(808) 262-9409 (888) 317-7872	\$240,000 40%	\$90 - \$150 40	Strategic consulting, blogging, podcasting and video production, social media and networking, consulting	Roxanne Darling Partner
16 (NR)	Bigger Bird Creative Inc. 1052 Waimanu St., 2nd Floor, Honolulu, HI 96814 www.biggerbird.com	2005	(808) 447-9106 (808) 356-0576	\$98,000 90%	\$60 - \$150 30	Web site design and development, service and support; content updates, technical support, Web site hosting	Aaron Namba CEO
17 (NR)	Indevtech Inc. 1188 Bishop St., Suite 1506, Honolulu, HI 96813 indevtech.com	2001	(808) 237-5070 (808) 237-5910	\$92,500 60%	\$95 - \$175 40	Managed content Web sites, custom Web 2.0 application development, English/Japanese translation	Scott Cooley President
18 (18)	Advanced Technology Associates Hawaii 45-302 Makalani St., Kaneohe, HI 96744 www.atah.net	1993	(808) 247-6443 (808) 247-6443	\$46,000 13%	\$25 - \$65 50	Search engine optimization, Web design, digital photography, graphic art, online sales	Brian Trenhaile Owner
19 (NR)	Hawaii Web Design Studio 944A 21st Ave., Honolulu, HI 96816 www.hawaiiwebdesignstudio.com	1996	(808) 286-4354 NA	\$45,000 100%	\$70 - \$100 40 - 50	Web design and development, search engine optimization, Web site maintenance, redesign and hosting	Scott Souza Owner

Notes: DND: did not disclose; NA: not applicable/available; NR: not previously ranked. **Maui Global Communications Corp.**, No. 8 on last year's list, did not return an updated survey. **Mauka Makai Web Services**, No. 16 on last year's list, declined to participate. Information on this list was provided by companies through surveys.

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